



December 10, 2019

## PRODUCT NAME: Select Series Expansion

### AFFECTED PART NUMBERS:

- SmartFOAM
- Modules – Side Kick™
- Pumps - 8FGR, 8FGF, 8FKF, 8FKR, DSD, Qflo, Qmax with K gearbox, Qmax-XS with K gearbox, Qtwo, Qtwo with K gearbox, RME

Hale Products is expanding the Select Series to include SmartFOAM systems, Side Kick modules, and pumps including; 8FG, 8FK, DSD, Qflo, Qmax, Qmax-XS, Qtwo, and RME pumps. After an extensive evaluation, Hale separated the most popular options from those rarely used to create the Select Series. This analysis and reduction in configurations were a focused effort to make the pump ordering process easier for you.

### Pumps – 8F Series, Q series, RME

#### Ordering

The order forms for the pumps listed above now include a drop-down menu before any options are chosen, allowing you to decide to order a fully configured pump or a Select Series pump. Selecting the Select Series option reduces the order configuration time and complexity.

#### Lead-Time

In addition to a streamlined option set, the Select Series pumps carry reduced lead-times compared to fully configured pumps. Lead-times for Select Series pumps is less than fully configured pumps (See chart below).

#### Pricing

Select Series pumps offer a price advantage over fully configured pumps. Fully configured pumps are offered with a discount 5% less than the same pump in a Select configuration. For example, if your normal RME discount is 20% the Select RME will hold the 20% discount while the fully configured RME will be offered with a 15% discount.

### SmartFOAM

The Foam Select program reduces the many possible configurations down to four selections. The selections were made based on customer feedback, purchase history, and product application. These configurations offer a streamlined ordering process, faster lead time, and lower price. All systems listed below include a SmartFOAM controller, inline strainers, 3" dual check manifold with flowmeter and foam inject, side mount low level tank sensor for A foams and a top mount sensor for B foam. Systems with both A and B foams include both the side and top mount sensors.





### SmartFOAM 2.1A Select

The 2.1A Select is a simple but high performing system at a great price point. This system includes the items listed above, a 2.1 gpm foam pump and three-way valve on the discharge.

### SmartFOAM 3.3 Select

The 3.3 Select system is used for a wide application of class A foam from hi-rise to wildland. This system includes the items listed above, 3.3 gpm foam pump and a three-way valve on the discharge. This system is configured for Class A application, but also works with B and alternative chemicals like encapsulator agents/surfactants.



### SmartFOAM 5.0 Select

The 5.0 Select system is a great choice as it works with a wide range of A, B and alternative foams at a higher flow rate than the 3.3. System comes with a tank selector with a built-in flush option to prevent the A and B foams from mixing when switching tanks. This system includes the items listed above, 5.0 gpm foam pump and dual tank selector valve.

### SmartFOAM 6.5 Select

The 6.5 Select system provides an even higher flow rate and comes with an offboard draft pick up so you can draft directly from a foam bucket or tote. This system includes the items listed above, 6.5 gpm foam pump, offboard draft kit, and dual tank selector valve. This system can work with Class A, B and alternative chemicals like encapsulator agents/surfactants.

### Side Kick™

The Side Kick Select allows maximum space for tank or compartments by moving the pump system below the chassis top of frame. This frees up the space above the frame for a full width of the apparatus tank or body design. The added flexibility of this design allows for a lower center of gravity for improved vehicle handling and safety. With the addition of the Select program, it simplifies the order and design while providing a price advantage.

#### Ordering

The streamlined order form reduces the possible configurations down to 24 unique Side Kick solutions.

#### Pre-Engineered

Panels and plumbing are pre-designed for quick turnaround. Hale's engineering team has predetermined driveline target zones that simplify the driveline process making it possible to order the Side Kick™ before receiving the apparatus chassis. For more information please refer to "Side Kick Select Program Application Guidelines" found on the Side Kick™ product detail page.

#### Pricing

The Side Kick Select offers the most popular options at a more competitive price. Non-Select applications carry a 5% premium over the Select Side Kick™ applications.





## PRODUCT DETAIL

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[DSD Information](#)

[8FG Information](#)

[8FK Information](#)

[Qflo Information](#)

[Qmax Information](#)

[Qmax-XS Information](#)

[Qtwo Information](#)

[RME Information](#)

[SmartFOAM Information](#)

[Side Kick Information](#)

## LIST PRICE (US Dollars, FCA Free Carrier Our Dock, Ocala, FL USA Incoterms® 2010)

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Configured Item. Pricing dependent on options chosen at the time of order configuration. Price Guides are now available at [haleproducts.com](http://haleproducts.com). Sign in to My Account on the Hale website to view 2020 pricing documents.

## AVAILABILITY – Accepting orders 2020

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PUMP TYPE	LEAD TIME - IRON (Weeks)	LEAD TIME - BRONZE (Weeks)
8FG/8FK PUMPS	12	16
<b>SELECT</b> 8FG/8FK PUMPS	8	N/A
DSD PUMPS	12	16
<b>SELECT</b> DSD PUMPS	8	N/A
QFLO PLUS PUMPS	12	N/A
<b>SELECT</b> QFLO PLUS PUMPS	8	N/A
QMAX & QMAX-XS PUMPS	8	N/A
<b>SELECT</b> QMAX & QMAX-XS PUMPS	6	N/A
QTWO PUMPS	12	N/A
<b>SELECT</b> QTWO PUMPS	8	N/A
RME PUMPS	12	16
<b>SELECT</b> RME PUMPS	8	16

Foam Pump Type	LEAD-TIME (Weeks)
2.1 FOAM SYSTEMS	6
<b>SELECT</b> 2.1 FOAM SYSTEMS	2
3.3 / 5.0 / 6.5 FOAM SYSTEMS	8
<b>SELECT</b> 3.3 / 5.0 / 6.5 FOAM SYSTEMS	4





## **SPECIFICATION**

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[Specifications DSD](#)

[Specifications 8FG](#)

[Specifications 8FK](#)

[Specification Qflo](#)

[Specification Qmax](#)

[Specification Qmax-XS](#)

[Specification Qtwo](#)

[Specification RME](#)

[Specifications SmartFOAM](#)

[Specifications Side Kick](#)